# Building a Book of Business

## *For Attorneys of Color*

Wednesday, October 19, 2011
6:00-8:00pm
Forsberg & Umlauf, P.S.
901 5th Ave, Suite 1400, Seattle

KCBA's Diversity Committee is proud to host this annual seminar designed to give recently admitted attorneys of color the skills they need to advance in their careers. This unique program is a closed door session where you will learn to effectively market yourself and acquire new clients for your firm. You'll gain valuable networking contacts and receive guidance from some of the most well-respected and successful leaders in our region's minority bar community.

**Presenters:**
Lorena Gonzalez (Schroeter Goldmark & Bender)
Ron Ward (Ward Smith, PLLC)
Dan Gandara (Vandeberg Johnson & Gandara, LLP)

**Moderator:**
Russell M. Aoki (Aoki Law, PLLC)

There is no cost for this seminar, and dinner will be provided courtesy of Forsberg & Umlauf, P.S.. Space is extremely limited, so please RSVP today by contacting Erin Turtel via email (erint@kcba.org). First priority for registration given to KCBA members.

**King County Bar Association**
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